

Global Real Estate Practice

H1 2022 Transaction Highlights

About Us - Effective, Results-driven Advice

Our Real Estate Practice Group provides comprehensive legal services to clients engaged in all aspects of real estate transactions. Our global team of approximately 250 lawyers practicing in real estate and related disciplines has all the experience and expertise necessary to provide you with excellent legal services across the globe. With over 40 offices across our network, our global footprint allows us to support clients in their existing real estate activities and provide invaluable insight into their cross-border strategies.

Why Choose Us

- We assist clients in every stage of the acquisition, development, ownership and sale of the real estate life cycle, including:
- Joint ventures/partnerships
- Purchase and sale documentation
- Due diligence, including title insurance and survey, environmental review and zoning/entitlements
- Tax and structuring advice
- Leasing (including ground leases)
- Construction and development agreements

- Real estate finance
- Public and private REIT formation
- Asset and property management
- Lease administration (SNDAs, amendments, estoppels, extensions, TI-related issues, etc.)
- Real estate and construction litigation
- We represent clients in all real estate sectors: office, retail, industrial, multifamily residential, healthcare and hospitality.
- Our innovative approach ensures that we apply the law in a pragmatic and commercial
 way. In addition, through our public policy connections and industry insider network, we
 are able to address the rapidly changing political, regulatory and business climates across
 our network to ensure our clients always receive the very latest advice.
- Our team is able to use the wider firm's collective experience to address the full range of challenges for businesses, including tax, environmental, public finance and legislative matters that may impact the long-term success of our clients' real estate activities.

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Ainscough Strategic Land (UK)

<u>Prew Lumley</u> represented this company in the first phase of its Somerford Green holding. Ainscough, as planning promoter, disposed of a 35-acre site to Stewart Milne Homes for the development of 178 homes at a development value of circa £50 million.



Amerant Bancorp Inc. (US)

Represented the seller/tenant in the US\$135 million sale-leaseback of the bank's HQ building in Coral Gables, Florida, to Fortress. Our team was led by <u>John Thomas</u> and included <u>Stacy Krumin</u> and <u>James Barresi</u>.





Asian Investment Fund (US)

Represented the owner of a portfolio of student housing properties in a US\$527 million financing with OCBC, Bank of Nova Scotia and DBS. The real estate was acquired across the states of Colorado, Florida, Maryland, Michigan, Minnesota, Missouri, Pennsylvania and South Carolina. Our team was led by John Thomas and involved senior associate Scott Thomas.



Capital & Centric (UK)

Represented in its first UK hotel development involving the site acquisition, assembly, development, debt funding and £35 million sale of the Leonardo Piccadilly hotel in central Manchester to Fattal Hotel Group. Our team was led by Matthew Dalzell and included lan Hartley.



Inmark Asset Management Pty Ltd (APAC)

A team led by <u>Dannelle Howley</u> advised on the sale of a site in Sydney, Australia, comprising nine hectares of land, 45,000 square meters of buildings housing the Woolworths headquarters, a supermarket, a gym, a data center and 3,000 car parking spaces on behalf of Inmark Asset Management to Singapore's AIMS APAC REIT. This transaction set a national record for the highest price paid for a suburban office building.



Multifamily apartment developer and operator (US)

Advised on the acquisition and development of a 300-unit multifamily apartment complex with amenities package, valued at US\$103 million. This site sits on 28 acres in Glenwood Springs, Garfield County, Colorado. Our team was led by <u>Jeffrey D. Butt</u> and involved Christine Greene.



Bizspace (UK)

Represented in the sale of a business center on Lilford Road, Camberwell. It is a multitenanted business park of 34,700 square feet of industrial and office space, and was sold at a 94% premium to its valuation at the time that the Bizspace business was bought in 2021. Our team was led by <u>Prew Lumley</u>, who was assisted by <u>George Holden</u>.



Henry Boot Developments (UK)

Advised on a £53.8 million forward funding deal. The deal with Oxenwood Real Estate is to forward fund a 426,464-square-foot logistics development on the home of a former Imperial Tobacco cigarette factory. Our team was led by Perew Lumley and involved Chris Grayson.



Mapletree Investments Pte Ltd. (Europe)

Michał Smolny, supported by Marcin Gruszka and Julia Szafkowska, advised an affiliate of Mapletree Investments on the acquisition, leasing and development of a warehouse in Krosno Odrzańskie, Poland, to be developed by Hillwood Polska sp. z o.o.



Multifamily investor (US)

Represented the seller of a US\$300 million portfolio of seven affordable multifamily housing properties in Phoenix, Arizona, to Starwood pursuant to an UPREIT structure, including tax structuring. The team was led by Stacy Krumin and included Steven Mount and Max Van Benschoten on tax structuring elements.

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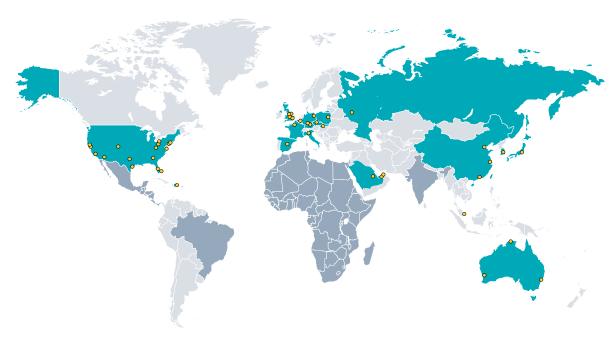


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We Are Where You Are

Over 40 Offices Across Four Continents



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^{*}We are winding down our operations in Russia

Regional Desks and Strategic Alliances

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